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SEC / JSWEL

6th February, 2024

BSE Limited	National Stock Exchange of India Limited
Phiroze Jeejeebhoy Towers	"Exchange Plaza"
Dalal Street	Bandra - Kurla Complex, Bandra (E)
Mumbai - 400 001	Mumbai - 400 051
Scrip Code: 533148	Scrip Code: JSWENERGY- EQ

Sub: Disclosure of Information under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") – Corporate Presentation.

Dear Madam / Sir

Pursuant to Regulation 30 of the SEBI Listing Regulations, as amended from time to time, our corporate presentation is attached.

Further, the corporate presentation is also available on the Company's website at <u>https://www.jsw.in/investors/energy/jsw-energy-fy-2023-24-financials-investor-presentations</u>.

This is for your information and record.

Yours faithfully,

For JSW Energy Limited

Monica Chopra Company Secretary & Compliance Officer





Delivering Promises Realising True Potential

Corporate Presentation | January 2024

Forward Looking and Cautionary Statement (1/2)



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- Power producer with 9.8 GW of generation portfolio by CY24,
- Targeting 20GW generation + 40GWh of Storage by FY30
- Market Cap: ~US\$ 9.8 Bn

JSW Group Overview



Amongst India's leading Conglomerates with a turnover of US\$23 Bn¹



- Second largest commercial port operator (as per Crisil Report)
- with 170 mtpa capacity
- Operates environmental-friendly seaports & terminals
- Equity listing in Oct 2023, Market Cap: ~US\$ 5.6 Bn



- India's new age Paints company offering a path-breaking Any Colour at One Price
- State-of-the-art Facilities in Maharashtra and Karnataka



- Supporting Indian sports ecosystem
- Teams Owned: Bengaluru FC, Delhi Capitals, Haryana Steelers





- India's largest steel producer in terms of installed capacity
- Capacity of 29.7 mtpa, growing to 38.5 mtpa by FY25
- Targeting 50 mtpa capacity by FY31
- Market Cap: ~US\$ 24.0 Bn



- Current capacity of 18.6mtpa, with a medium term target of 25mtpa
- Product range includes PSC, GGBS, Concrete & Construction Chemicals



- Early-stage, tech-focused, VC fund
- Portfolio: Purple, LimeTray, Homelane, CureSkin and Zvlov



- Social development arm of JSW Group
- Positively impacts more than a million lives across India

JSW Energy : Transitioning towards green energy

Mission

Providing Reliable, Affordable and Sustainable power

Vision

To be a leading integrated power company with presence across value chain

FY2030 To become a 20 GW company and 40GWh Energy Storage

FY2050 To become carbon neutral by 2050

JSW Energy – Presence across the value chain



Well placed to achieve 10 GW of generation capacity ahead of stated timeline of 2025 with foray into New Age Businesses

Power Generation	Power Generation Energy Storage		
9.8 GW Installed Capacity by CY24	3.4 GWh of locked in capacity Solar Module & Green		
RE 5.9 GW Thermal 3.9 GW			
*	b Storage	s sen le	
Thermal Solar Hydro Wind	attery Storage Hydro Pum	Solar Modu manufactur Green Hydro & Derivative	
3.9 GW 0.7 GW 1.6 GW 3.6 GW 39% 7% 17% 37%	1.0 GWh 2.4 GWh	1.0 GW 3,800 TPA ₆	

Pan India Footprint of Diverse Asset Base by CY24



Operational Capacity by CY 24 (9,792 MW)



Well Diversified Portfolio – Focused on Maximising Cash Returns









Safety & Sustainability

Healthy Operations and Financials

Why JSW Energy ?

JSW NEO – at a Glance

Appendix

Safety & Sustainability







Sustainability: Framework and Policies





JSW Energy Corporate Presentation - Jan'24

*based on CDP climate change rating 2022. CDP water security rating 2022 is B (Management). CDP Supplier Engagement rating 2022 is A (Leadership)

Sustainability: Targets and Strategy



SD Targets		FY20 Actuals	FY30 Targets	Improvement	Strategic Initiatives and Approach
Climate Change	 GHG Emissions tCO₂e/ MWh 	0.76	0.215 *	60%	 TCFD – Identified associated short tem , medium term and Long term risks Supply Chain Sustainability – development of Digital Platform is in progress for value chain partners. Increased share of renewable energy for decarbonization – Total capacity added till Q3 FY24 – 3,681 MW
Water Security	 Specific fresh water intake (m³/MWh) 	1.10	0.591	46%	 Maintaing zero liquid discharge across operations Optimising utilisation of rain water harvesting system Installation of technology for operating cooling towers with higher Cycles of Concentration with modified chemical regime Reuse of treated effluent of Sewage Treatment Plan for horticulture
Waste	 Specific Waste (Ash) Generation (t/MWh) Waste Recycled - Ash (%) 	0.070 100	0.032 100	-	 Integrated Strategy towards efficient waste management – Ash Management , recycling of waste water , handling hazardous waste through authorized recycler. Utilisation of low ash coal in Ratnagiri and Vijayanagar Re-utilisation of pond ash as well as Bottom ash in Boiler 45000 MT Capacity Ash Silo constructed in Ratnagiti to export the Fly Ash through sea route to the prospective buyers in the International Markets.
Air Emissions	Specific process emissions(Kg/MWh) PM SOx NOx	0.16 1.78 1.01	0.053 0.683 0.373	67% 61% 63%	 Ensuring ESP (Electrostatic Precipitator) Fields availability Optimising Lime dozing system efficiency Process efficiency improvements
Biodiversity	 Biodiversity at our operating sites 	-	Achieve 'no net loss' of biodiversity	Ý	 Implementation of Bodiversity Assessment plan at our operating plants in a phasewise manner to achieve No Net Loss of Biodiversity by 2030. Increased green cover across operations Implementation of Biodiversity Management plan at Barmer Plant .

Sustainability: Q3 FY24 Performance



Key Highlights Increased share of renewable energy for deep decarbonisation Climate Wind Projects – Tuticorin – generation started and commissioned 232.2 Change MW till Q3 FY 24. 100% Continuous focus on process improvements to reduce GHG emission Maintained zero liquid discharge across operations FY22 Water Optimizing utilization of rain water harvesting system. 44,866 m3 water utilized by Security Ratnagiri Plant by this method Reuse of treated effluent of Sewage Treatment Plant for horticulture CO2 intensity (tCO2e/MWh) 0.68 0.68 Reutilising pond ash as well as bottom ash in Boiler. ٠ 0.60 Continue 100% Ash utilization initiatives at all plants through tie-ups with ٠ **Jaste** cement factories & similar businesses Over 19,200 MT Fly ash exported by Ratnagiri Plant FY22 FY23 FY24 Ensuring ESP (Electrostatic Precipitator) Fields availability Target Process efficiency improvements being done in all plant locations **Emissions** SOx Emissions (kg/MWh) Lime Dozing system availability and parameters optimization at Barmer to reduced air emissions 1.55 1.25 1.15 In Q 3 FY24 2,271 saplings of various native species planted around the operational boundaries of Plants. Mango plantation of 7,800 trees out of 10,000 **Biodiversitv** planned completed at Ratnagiri Plant. FY22 **FY23** FY24 Biodiversity Assessment – Phase 2 is in process for Ratnagiri Plant

Performance





PM Emissions (kg/MWh)



NOx Emissions (kg/MWh)





Awards and Recognition



JSW Energy Limited, Vijayanagar received CEE Best Energy Efficient Award for CPP-4 unit in Dec 23



Received Green Maple Foundation Wellness at work Diamond Award in Nov 23



Vijayanagar Plant Received British Safety Council Sword of Honor at London in Nov 23



"Platinum Award in the Power generation sector for outstanding achievement in Occupational Health and safety" Organized by Sustainability Development Foundation



Ratnagiri Plant received 23 rd Greentech Environment award-2023 for Environment Excellence at Sonmarg- J & K .



"Horticulture Development Award" Organized by Green Maple Foundation

Strong Board Oversight and Leadership





Mr. Sajjan Jindal Chairman & Managing Director



Mr. Parth Jindal Non-Executive, Non-**Independent Director**



Mr. Sharad Mahendra **Joint Managing Director & CEO**



Mr. Pritesh Vinay **Director (Finance)**



Mr. Ashok Ramachandran

Whole time Director & COO



Ms. Rupa Devi Singh Independent Director



Mr. Sunil Goyal **Independent Director**



Mr. Munesh Khanna **Independent Director**



Mr. Rajeev Sharma **Independent Director**



Mr. Desh Deepak Verma **Independent Director**

Majority Independent Board: 6/11 Directors are Independent

V Fully Independent Audit and Compensation and Remuneration Committees



Our Core Principles









Audit Committee

- Risk management Committee
- Stakeholder's relationship Committee
- **Corporate social responsibility Committee**
- Sustainability Committee
- Permanent invitees to Sustainability Committee















Regulatory Compliance

Healthy Operations and Financials

RACE

Sholtu Hydro Power Plant - Turbine

Operating Locations: Pan India presence as of Jan-24



Current Operational Capacity (7,189 MW)



JSW Energy Corporate Presentation - Jan'24

Healthy Operations and Financials



85%	~90%
Capacity under LT PPA ¹	EBITDA contribution from LT
~22BUs	₹ 3,138Cr
Net Generation	Cash PAT ²
Figures are for FY23	

- Steady operations and robust financial: Track record of strong yearly cash profits of ~₹3,138 Crores.
- High LT PPA tie-up rendering high cash flow visibility
 - Almost all LT PPA under two-part tariff (imported/domestic fuel cost/forex pass _ through)
 - Remaining Avg. Life of PPA: ~18 years
 - Remaining Avg. Life of Assets: ~24 years
- Diversified off-takers
 - All plants placed favorably in Merit Order Despatch
 - Hydro projects under 'must-run' status
 - Trade receivables (excl. Acquired RE Portfolio) at ₹ 1,857 Cr equaling to 69 _ receivable days as on Dec'31, 2023



EBITDA & EBITDA Margin (₹ Crore)

20.0

FY21

Cash PAT² (₹ Crore) and Return on Adj.Net Worth





LT : Long Term, ₹1 Crore = 10Mn; 1 - As on Dec 31, 2023 ; 2- Calculated as PAT+ Depreciation+ Deferred Taxes+ Exceptional items (on TTM basis as on Dec 31, 2023); 3-Not comparable YoY in FY21 due to Change to Job Work Model Partially

Robust balance sheet to support renewable-led growth





Figures as of December 31, 2023

- ✓ Strong Liquidity with healthy cash balances: ₹ 2,867 Crore as of Dec 31, 2023
- ✓ Financial flexibility enhanced by equity investments:
 - Holding 7Cr (70mn) JSW Steel shares of Value¹: ₹ 5,640 Cr
- ✓ Healthy Credit Ratings:
 - India Rating & Research: AA (Stable outlook)
 - ICRA Ltd: ICRA AA (Stable)
- ✓ Access to diverse pools of liquidity
- \checkmark Operating portfolio generating healthy CF & mid-teen equity IRR
- ✓ Weighted average cost of debt* is 8.58% as of Dec 31, 2023

Robust balance sheet & strong cashflow available to pursue growth





2 Conversion based on USD = INR spot rate as of respective date

* Including Acquired RE Portfolio's debt post refinancing and debt sizing package which is in place | ** Excl Acquired RE Portfolio receivables | # ND/Proforma EBITDA excluding debt on under-construction projects

¹ Value of JSW Steel Share holdings as on Dec 31 2023

Net Debt Movement

Particulars in ₹ Cr





Why JSW Energy ?

- Investment Story
- Key Highlights

Committed to reaching Net Zero emissions by 2050

JSW Energy | Investment Story





JSW Energy | Investment Story





Significant Market Opportunity: Power Demand Growth to be met by RE JSW Energy



Similar growth expected in power demand over next decade



Rapid Urbanization and universal electrification to drive power demand



India is world's third largest power producer, however has a low per capita consumption (~1/3rd of world average), this provides huge opportunity for growth



Sustained economic growth has driven power demand in India, going forward, unlocking of demand from increased rural electrification and rapid urbanization to drive demand for power

JSW Energy Corporate Presentation - Jan'24

Wind

Participating in India's Green Transition





• Being part of JSW Group which has its presence across multiple business including steel, cement, infra and paints gives us the opportunity to further grow through group captive

JSW Energy Corporate Presentation - Jan'24

Source: Optimal Generation Mix - April 2023 base case 25

Energy Storage critical in India's Energy Transition







Growth driven by internal accruals

Normalised Net Debt/EBITDA to be in the range in 3.5x-4.0x Balance Sheet Size to grow at 22% CAGR

Strategy 2.0 – 20 GW Generation + 40 GWh of Storage by FY30



Pillars for Self sustainable and Integrated road map

- Sustainable value creation focused on Cash Returns
- Internal Accruals and BS Headroom (no external capital)
- Organisational Capability and competency

Growth Multipliers

Portfolio generating healthy cash flows & 20% cash return¹

- Steady operations and robust financials
 - Portfolio TTM Cash PAT of ₹3,138 Crore p.a.
 - Incremental cash accruals from commissioning of Under construction projects and integration of M&A deals

✤ 85% of portfolio tied-up under Long Term PPA

- 85% of portfolio tied-up under Long Term PPA; Remaining
 Avg. Life of Assets/PPA: ~24years / ~18 years
- Financial flexibility enhanced by equity investments: JSW Steel shares: 7 Cr shares held (Value as on Dec 31, 2023: ₹ 5,640 Cr)
- Healthy receivables management and low working capital cycle



JSW Energy Corporate Presentation - Jan'24

1 Adjustment in net worth by excluding the value of shares of JSW Steel * Proforma Net Debt 28

Battery Storage (BESS) and Hydro Pump Storage (HPSP)





Energy Storage – Enabler for New RE based products and services





Electrons to Molecules: Green Hydrogen Potential



Advantage India

Significant Hydrogen demand	Huge RE potential	Low Tariffs
Current demand ~6 MMT expected to grow to ~24 MMT by 2050	Existing RE capacity of ~181 GW (incl. Hydro) Target – 50% of capacity share of RE by 2030	RE tariffs in India (INR ~ 2.5-3.0)
India's Import Bill	Clean energy Commitment	Infrastructure build
India is 3 rd largest consumer of oil & gas, imports ~ 85% of oil and ~ 50% of Gas	GH adoption contributes to emission reduction & meet energy demand	Large part of India's infrastructure needs to be built out, allows better integration



- Contracted India's largest Commercial Scale Plant for production of Green H₂ (Capacity- 3,800 TPA). This is towards production of Green Steel
- Signed MoU with JSW Steel for 85-90 KTPA of Green Hydrogen & 720 KTPA of Green Oxygen by 2030.

Grey Hydrogen: Currently, more than 95% of hydrogen is produced from fossil fuels via carbon intensive processes.			Blue Hydrogen: Grey hydrogen whose production is sequestered via carbon (CCS)	e CO ₂ emitted capture and s	Green Hydrogen: Low or zero-emission hydrogen produced using clean energy sources			
Main production route	n production route Characteristics		Main production route	Characteristics		Main production route	Characteris	stics
Steam Methane Reforming (SMR)	1		\$ + # SMR + CCS	↓		Electrolysis using renewables	Ļ	
	Intense	Low		Low	High		Zero	High
Coal Gasification	CO ₂	Cost	Coal Gasification + CCS	CO_2	Cost		CO ₂	Cost

Progress on Strategy 2.0





JSW Energy | Investment Story





Proven project execution and operational excellence...



Prudent and consistent capital allocation strategy for growth over a 25 year history

Selective bidding to ensure mid teen returns

Successful integratation of inorganic capacities

One of the lowest project execution cost in the industry

2014	2014	2013	2014	2013	2011	2009	2010	2010	2000	2009
7.9	7.0 0.8	6.3 0.8	6.2 0.7	6.2 0.7	5.2 0.6	5.2	4.7 0.6	4.6	4.3 0.5	3.3 0.4
Nigre (1320 MW)	Jangiri-Champa (1200 MW)	Warora (600 MW)	Chandrapur (600 MW)	Padampur (540 MW)	Maithon (1050 MW)	Amarkantak (600 MW)	Udupi (1200)	JSW : Ratnagiri2 (1200 MW)	JSW : Vijaynagar (260 MW)	JSW : Vijaynagar (600 MW)
1 st COI	D year		\$Mn/N	/W	>	Rs. Cr/N	1W			



Sound operating efficiency characterized by one of the lowest O&M Cost/MW (₹ mn)



JSW Energy | Investment Story





Robust Balance Sheet & Cashflows





Balance sheet headroom to pursue growth opportunities

Strong Financials

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Particulars	As on December 31, 2023
Networth	₹ 20,976 Cr
Net Debt	₹ 26,286 Cr
Net Debt/TTM Proforma EBITDA	4.6x
Net Debt/TTM Proforma EBITDA (excl. under construction projects)	3.2x
Net Debt/Equity	1.3x
Wtd. Average Cost of Debt	8.58%
Cash PAT TTM	₹ 3,138 Cr

- Healthy Credit Ratings and access to diverse pools of liquidity
 - India Rating & Research: IND AA (Outlook Stable)
 - ICRA Ltd: ICRA AA/ Stable
- Strong Liquidity with healthy cash balances: ₹2,867 Cr*

Steady Operations and Robust Financials









Steady operations and robust financial

- 85% of portfolio tied-up under Long Term PPA; Remaining Avg. Life of Assets/PPA: ~24 years / ~18 years
- Track record of strong yearly cash profits and mid-teen equity returns

Financial flexibility

- Strong leverage ratio, Net Debt to operating EBITDA of 3.2x
- JSW Steel shares: 7 Cr shares held (Value as on Dec 31, 2023: ₹ 5,640Cr)

Receivables

٠

- All plants placed favourably in States' Merit Order Dispatch
- Payment security mechanism in force for power tied under long term PPA with discoms

ND/EBITDA for Operational Projects at 3.2x



Healthy receivables days

1,628

Dec 31, 2022

69

1,857

Dec 31, 2023

69

1.Not comparable YoY from FY21 due to Change to Job Work Model Partially

ND/Proforma EBITDA excluding debt on under-construction projects * Includes Unbilled Revenue and excluding Acquired RE Portfolio receivables

JSW Energy : Key Highlights



(P)	Proven Execution Excellence	 Proven project execution skills: Projects set-up in lowest cost & time Differentiated business strategy for growth to 20 GW, driven by Renewable Foraying in New Energy Platforms: Green Hydrogen, Energy Storage, Energy Products & Services
	Focus on Sustainability	 ✓ Strong Focus on ESG – Leadership band with 'A-' score in the 2022 CDP Climate Change rating ✓ Amongst the Highest rated power generation company in India by various independent ESG rating agencies - DJSI 71/100 ✓ To be Carbon Neutral by 2050; Committed to set science based emission reduction targets (SBTi)
Ø	Efficient O&M	 Sound operating efficiency characterized by one of the lowest O&M costs in the sector Barmer, Ratnagiri and Vijayanagar Plants awarded 'SWORD OF HONOUR' by British Safety Council
M	Steady EBITDA and Cash accruals	 ✓ 85% of total portfolio tied up with LT PPA providing ~90% EBITDA and Cashflow generation in FY23 ✓ Two-part tariff structure mitigating fuel and forex risk
¢	Healthy Receivables	 ✓ Receivables days at low levels in DSO terms. ✓ Favorable placement in Merit Order Despatch & diversified off-takers mitigate Receivable risk
	Strong Balance Sheet	 ✓ 4.6x, Net Debt/EBITDA; 1.3x Net Debt/Equity - Robust Balance Sheet ✓ Healthy debt metrics to be maintained while pursuing value accretive growth ✓ A healthy cash balance of ₹2,867 Cr and financial flexibility with JSW Steel equity shareholding
ES	Low Cost of Funding	 ✓ Weighted average cost of debt at 8.58% ✓ Executed attractive refinancing and debt sizing package for Acquired RE Portfolio RE assets, cost saving of > ₹240 cr ✓ Raised a US\$ 707 million green bond to refinance debt for hydro entity in May'21

JSW Energy Corporate Presentation - Jan'24

JSW Energy – at a glance

Thermal Assets



Ratnagiri 1,200 MW



Barmer 1,080 MW

Ind Barath 700 MW

JSW Energy Limited

JSW Energy – Broad Corporate Structure



Standalone

* Corporate structure post Acquisition and restructuring. Includes 18 MW of operational solar power plant for JSW group captive. All subsidiaries shown are wholly owned subsidiaries except RE CPP

Thermal Assets | Q3 FY24 Highlights

Energy



JSW Energy Corporate Presentation - Jan'24

*Including 18 MW TPP at Nandyal; Ind-Barath Unit-1 (350 MW) was commissioned post the quarter end 42

Renewable Assets - 5.9 GW





JSW Energy – Broad Structure



* Corporate structure post Acquisition and restructuring. Includes 18 MW of operational solar power plant for JSW group captive. All subsidiaries shown are wholly owned subsidiaries except RE CPP

JSW Neo – Presence across the value chain

Well placed to achieve 10 GW of generation capacity ahead of stated timeline of 2025 with foray into New Age Businesses

Energy



JSW NEO Energy – At a Glance



Energy Storage

3.4 GWh

Energy Storage BESS – SECI 500MW/1000MWh Hydro Pump Storage (HPSP) – PCKL 300 MW/ 2400 MWH

> **MoUs 2.7** GWh

Group Captive MoUs

80 GWh

Across 7 states

Energy Products

Backward Integration

Alloted 1 GW of solar wafer, cell and module (W-C-M) capacity under PLI scheme.

Electrons to Molecules

Received NoA for 6,500 TPA under SIGHT Program Contracted for 3,800 tonnes of Green Hydrogen.

MoUs

Green H_2 - 85-90 KTPA Green O_2 - 720 KTPA

Group Captive MoUs

JSW Neo – Multiple Growth Drivers







Energy Products & Services



JSW Neo - Footprint of Diverse Asset Base by CY24



Operational Capacity by CY 24 (5,924 MW)



Map of India representation – scaling may not be accurate

Energy Storage – Unique Value Proposition as an Early Mover



Battery Energy Storage System (BESS)

LoA received for 500MW/1000 MWh SECI project in Jan-23

- Build Own Operate Transfer (BOOT) with tenure of 12 years
- Battery Storage Purchase Agreement for 60% of the capacity with SECI and balance is open for sale
- Identified site is at Fatehgarh, Rajasthan
- Participate in ancillary market with the open capacity
- Expected commissioning by CY24

Particulars	SECI (BESS)
Tender capacity	500 MW / 1000 MWh
No. of hours backup	2 hours
Purchase agreement tenure	12 years
RTE	Min 85%
No of cycles per day	2

Hydro Pump Storage (PSP)

- Received LoI for 2.4GWh (300 MW x 8 hours) PSP from Power Company of Karnataka Ltd (PCKL)
 - Target commissioning : 36 months from signing of PPA
 - PPA Duration: 40 years
 - JSW's proven experience with managing the largest hydro portfolio in the private sector

Large Resources secured for ~80GWhr PSP/ 12.3 GW

State	Capacity (GW)
Karnataka	0.4
Maharashtra	3.0
Uttar Pradesh	1.7
Rajasthan	1.2
Andhra Pradesh	1.5
Telangana	1.5
Uttarakhand	3.0
Resources Secured	12.3

Green Hydrogen Opportunity – JSW Energy's Positioning



RTC RE Power at competitive prices

G

- Power is ~65-70% of variable cost for Green H₂ production
- Green H₂ a natural progression path for power companies banking on its competitive power cost
- JSWEL has RE resources with good CUF and profile along with large energy storage resources

JSW Energy Corporate Presentation - Jan'24

 Valorization of Oxygen produced generating by-product credits

R

Monetization of

byproducts

- O₂ produced in the Green H₂ to also be a part of the offtake agreement
- JSWEL's backward integration to solar module manufacturing along with secured energy storage resources, provides optionality of scaling up its Green H₂ capacity going ahead

Ε

Scalability

 Low LCoE for Green H₂ provides optionality for manufacturing further downstream derivatives Co-location of Hydrogen Complex with JSW Steel's ecosystem

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Co-location with

Offtaker

- Sharing of common infrastructure like water, roads, rail, etc.
- Ability to execute and build plants at costs well below industry standards

Ν

Project

Experience

- Industry leading efficiency & high Equity IRRs
- Green H₂ project winwin for JSWEL and JSW Steel

Η,

Mutually

Beneficial

- Decarbonisation for hard to abate sector (Steel)
- Using Green H₂ increases the productivity of Direct Reduced Iron (DRI) process and will help offset Carbon Tax on Exports of Steel.

Contracted Commercial Scale Green Hydrogen Project



Produce Green Hydrogen for Production of Green Steel



JSW Energy Corporate Presentation - Jan'24

Learning Curve from this project to offer Optionality to Scale Up for Future Projects

Solar Module Manufacturing – Supply Chain De-risking



NEED FOR BACKWARD INTEGRATION	1 GW under PLI	BACKWARD INTEGRATION AT JSW ENERGY
Solar power is critical to transition towards green power		Allocated 1 GW of capacity under PLI for W-C-M
Tariff policy (BCD) restrictive, leading to high landed cost of cells and modules	-	Supply Chain Derisking - strategic intent to utilize solar modules for captive usage
Grid connected projects must use modules listed in ALMM	Wafer-Cell- Module	Eligible for ~₹ 320 Cr benefits under PLI scheme. Additional Incentives from State Government are under negotiation
Supply reliability issue, limited domestic module capacity vs the requirement		Securing Resources – Location identified in Rajasthan, necessary approvals and ordering are in process

Capital expenditure of ~₹ 1,600 Cr

JSW Neo Growth Framework





Prudent selection of growth opportunities

- Bidding based on P90 generation assumption
- Conservative Interest rate assumptions
- Targeted selection- Targeting a niche segment of market offering healthy returns – Mid teen IRRs

Life cycle approach

- Land acquisition, De- scoped project construction, power evacuation and O&M
- Power evacuation
- Proactive approach to get the PPA/PSA executed and tariff adoption

Execution Efficiency



Group's project execution excellence

• Fast execution while ensuring all safety guidelines

Ensuring Consistent Value Creation



Protecting Returns

Value Accretive Business Model

- Bidding based on P90 generation assumption
- Conservative Interest rate assumptions
- Targeted selection- Targeting a niche segment of market offering healthy returns – Mid teen IRRs



Implementation De-risking

- Land acquisition, De- scoped project construction, power evacuation and in-house O&M
- Proactive approach to get the PPA/PSA executed and tariff adoption



Execution Efficiency

• Group's project execution: Fast execution while ensuring all safety guidelines

Enhancing IRRs

De-scoped Project Execution

- No Turn key EPC contracts: instead creating value with split package approach
- Modular commissioning; Early onset of revenues



Attractive Financing Solutions

- Debt loading coinciding with revenue generation
- Reducing Interest cost via refinancing



Operational excellence

- Cost reductions due to Self O&M
- Technology Improvement

Further Growth Opportunities



Green Energy Needs of JSW Group and C&I customers

 JSW Group has aggressive growth plans in Steel, Cement and Paints businesses providing opportunities for group captive projects



Power to X (PtX): Green Chemicals

- Green Hydrogen and Ammonia derivatives
- Green Methanol and derivatives



Energy Storage: Hydro PSP and BESS



Value Accretive M&A opportunities

Growth Framework leading to industry-leading returns





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Appendix

Acquired RE Portfolio Solar Plant (Hungund, Karnataka)

Acquired RE Portfolio Asset Optimisation & Performance Improvement progressing well

Acquired RE Portfolio Progress on Track





JSW Neo - Acquired RE Portfolio





Operational Highlights

 Net generation increased 16% YoY driven by 22% increase in wind generation

Financial Highlights

- During the quarter revenue of ₹ 254
 Cr resulted in EBITDA of ₹ 201 Cr
- For 9M FY24 the revenue and reported EBITDA stands at ₹ 1,280 Cr and ₹ 1,132 Cr respectively (₹ 1,160 Cr on Proforma basis)

JSW Energy Corporate Presentation - Jan'24

Acquired RE - Progress on track



96%



Solar Generation (MUs)







JSW Energy Corporate Presentation - Jan'24



Receivables Cycle Improving



Strong collection in Acquired RE Portfolio's Receivables*



Focused O&M Interventions leading to strong billing/collection growth



Operating efficiency reflecting in strong generation and billing growth

Continued focus on collection efficiency supports further reduction in the receivables

Optimise Receivables Cycle to Healthy Levels within 12 months

Under Construction Projects

Acquired RE Portfolio Solar Plant (Hungund, Karnataka)

JSW Neo- Wind Power Projects – 2.3 GW









Wind Projects (SECI IX,X, XII and Group Captive)

- SECI IX (810MW) : 51 MW Commissioned
- SECI X (450 MW) : 232 MW Commissioned
- Approx 2 GW is under construction and to be commissioned by CY24

JSW Neo - Kutehr Hydro Power Plant – 240 MW





Barrage & Intake

- Barrage concreting completed 86%
- Erection of spillway radial gate in advanced stages



Tunneling & Concreting

- Completed tunneling work ~100%
- Completed HRT lining ~25%



Power-House works

- Power house civil works completed for Unit-1 & Unit-2
- Erection of draft tube liners, spiral casing and stay ring complete in all the three units

JSW Energy - Ind-Barath Unit 2 (350 MW)



Revival works in Progress





JSW Energy Corporate Presentation - Jan'24